

Powertrak™ Time and Billing Solutions for the High Tech/Light Manufacturing Industry

Billing time and expenses is a crucial function for many businesses as the world moves toward a global service-based economy. Field service specialists, professionals of all types, and customer support personnel all need to track a charge for a very precious commodity - their time! With mobile workers, a web-based tool is needed to get time entered and into accounting quickly.

Powertrak offers multiple work rates, chargeable and non-chargeable codes and a simple project tracking front-end to handle all types of charges and service businesses. Because Time and Billing sits right on top of Microsoft CRM, staff can update activity call notes and book appointments right inside one system. Easily add work rates, project attributes, expense categories and other critical dimensions within a simple administrative interface to keep system costs down.

Better yet, managers and staff can verify that all hours are accounted for and maximize both utilization and realization. Powertrak works for both inside and outside staff worldwide to increase your income.

Product Summary

Unlimited Projects and Tailored Details

Quickly set up projects and review time and revenue status as-you-go inside your browser. Set the system up for field service or a wide variety of other professions.

Flexible Work Rates, Expense Rates and Categories

An easy-to-use administration module supports unlimited work rates, billable/non-billable categories and expense tagging.

Fast in-line Time and Expense Entry

Fast time and expense entry in one browser screen that shows your prior entries for instant validation, completeness and accuracy.

Browser-based for both Inside and Outside Personnel

Access the entire system from anywhere including the full Microsoft CRM and Powertrak product line.

Full Management Reporting and Real-Time Analysis

Reports and real-time analytics track how much time is really charged and how much is actually billed.

Easily Modifiable and Extendible

All Powertrak modules are built with the optional Powertrak Application Builder, so that you can modify virtually everything in the system.

Optional Integration to Accounting

Fully access the Microsoft Great Plains AR GL and Collection data to keep the entire account management picture in focus while you run your projects.

Product Details

In-line Time and Expense Entry

- Add unlimited time and expense entries in one easy-to-use form to minimize screen flashing.
- The system shows you period-to-date totals and entry details to make sure that all time is accounted for and avoid duplicate entries.
- With Powertrak time and billing administration, you can set up unlimited rates, types and categories to minimize billing disputes and make time entry simple.

Built-in Timesheet verification

- Powertrak shows everything that you need to know about a project in one place. Cumulative totals help account for all hours.
- Multiple status codes show non-chargeable time in the same system to keep data entry simple.
- Managers can look at all staff activity across all projects to keep revenue on forecast.

Product Details

Web-based for Anywhere Access

- Remote mobile professionals run the new global workforce for many businesses.
- For both inside and outside staff, access is right inside their browser 24x7 from anywhere in the world.
- Staff training is minimal and the familiar Microsoft CRM interface keeps administrative costs down.
- The thin browser-based application gets your people billing fast and saves expense-reporting headaches.
- Maximize your staff productivity and improve retention today.

Manage Utilization and Realization

- Managing complex projects across multiple locations is a tough job.
- With rapid data entry and thoughtfully categorized hours reports, managers can see who is on track to meet their budgets by projects and by person.
- Time and Billing shows your chargeable and nonchargeable hours mix and allows easy comparison to standards.
- Drill into actual billings to see how close you are to maximizing your revenues. The system also highlights personnel and individual project issues.
- Because everything is web-available, you don't need to learn proprietary applications spend chargeable time in meetings to figure out where you are.
- Powertrak gives you a simple, efficient way to bill time and manage your staff.

Built on Microsoft CRM

- Microsoft CRM provides a safe path for scalability, integration, and business value based on Microsoft .Net and Web Services architecture.
- Powertrak is built on the same foundation and shares the same data, while providing full extensibility outside the Microsoft CRM schema and database.

Easy Set-up for Rates, Types and Projects

- Powertrak provides a simple administration interface to set things up and make changes.
- Table-driven values for all work codes, rates, statuses, project attributes and categories mean that you can spend more time billing and less time on system administration.
- You can tailor the system to get familiar terms, work rates and industry-specific values to provide you with a modifiable, high-function solution.

Quick Access to GL and AR

- Integrate to your back-office GL, AR and cash management systems right within Powertrak Time and Billing to save lookup time and keep projects on solid cash footing.
- For Microsoft Great Plains users, Powertrak gives you an integrated, complete view of all customer data to keep projects under control.
- With optional workflow and integration modules, Microsoft CRM can actively trigger project status alerts when unfavorable conditions arise and provide integration with a variety of back-office systems.